

ETIM UK calls for joined-up approach to product data

Tracing construction products through the supply chain and beyond reduces the risk of errors – every point in the supply chain has a role to play



▲ Standing room only at the ETIM panel discussion at Digital Construction Week

ETIM UK continued to highlight its contribution to building safety during a panel discussion at Digital Construction Week 2022.

Experts

The expert panellists – who represented both the building materials and electrotechnical sectors – discussed 'The Golden Thread: the role of merchants, distributors and

wholesalers', and called for a more joined-up approach to product data, possibly mandated by an overseeing commissioner.

Also, they considered its importance not only for building security but for carbon-reduction initiatives.

ETIM is the tried and tested data standard for technical product data adopted by the Electrical Distributors' Association (EDA) since 2017

for electrotechnical products and by the Builders Merchants Federation (BMF) since 2019 for building materials, HVAC and plumbing products.

Standard of choice

EDA CEO, Margaret Fitzsimons added: 'ETIM is the standard of choice for the UK's construction

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▲ Chair Fergus Harradence, Deputy Director, Infrastructure and Construction at the Department for Business, Energy & Industrial Strategy



▲ The panel: Margaret Fitzsimons, CEO, EDA; Edgar Aponte, CEO, Rexel UK Ltd; David Williams, VP Marketing UK and Ireland, Schneider Electric Ltd; Rob Barbour, Data and Insights Director, Travis Perkins; and Phil Thompson, Procurement Data Manager, NG Bailey



FROM THE BOARDROOM

It is widely accepted in our industry that what differentiates electrical wholesalers from the competition we face from retail and online is the knowledge of our staff. Also, one of our biggest challenges is attracting new talent into an ageing workforce.

The EDA Apprenticeship Service and the suite of 12 EDA Product Knowledge Modules are designed to help employers recruit young people and educate them with the knowledge essential to providing better service and value.

The EDA has launched a guide to careers in the electrotechnical supply chain. Every EDA business has received a printed copy of *Power It Up*. You can also download a PDF at www.eda.org.uk or order more printed copies. It is accessible and packed full of information for new recruits. Turn to page 4 to read more.

The combination of *Power It Up*, the Apprenticeship Service and the Modules help EDA employers attract, retain and develop their teams; and ensure the wholesale sector can differentiate itself from the competition.

I would urge you to review these opportunities and invest for the benefit for your employees, your business and your sector.

David Moore

Director

Medlock Electrical Distributors
EDA Board of Management

ETIM UK calls for joined-up approach to product data

◀ From front cover
sector. Manufacturers are responsible for supplying consistent and high-quality product data that can be transferred from one construction phase to another, and through the EDA the UK's electrotechnical sector businesses are making significant progress.
There is a need for a more joined-up approach to the UK's product data challenge, including the adoption of a unique identifier to enable data from multiple sources to be amalgamated.'

Strategic alliance

ETIM UK Ltd is an organisation that is dedicated to the development and promotion of the ETIM standard in the UK and is a strategic alliance between the Electrical Distributors' Association (EDA) and the Builders Merchants Federation (BMF).

Networking Lunch

After the panel discussion at Digital Construction Week, industry leaders and influencers in digitalisation came together for an ETIM UK Networking Lunch (right).



▲ Networking Lunch: from left to right: John Newcomb, Chief Executive Officer at the Builders Merchants Federation; Nick Boulton, Head of Technical & Trade Policy at the Timber Trade Federation; Nigel Clemett, Business Development Director at Keridge Commercial Systems; and EDA CEO, Margaret Fitzsimons



▲ Samantha McFall, CEO of buying group ANEW Ltd, and Simon Barks, President of ETIM International and Managing Director of BEMCO Ltd, at the ETIM UK Networking Lunch

RAISE YOUR PRODUCT DATA TO GOLD STANDARD

Manufacturers joined the EDATA team in Durham for the first in a series of Going for Gold workshops. Attendees spent the day learning hints and tips on how to achieve top-notch product information and worked with the EDATA team to push a sample of their product information to Gold Standard.

Gold Quality Data is product information that has met the EDATA requirements for master data, technical information organised to the ETIM Standard, and digital assets.

The session covered topics such as why top-quality product data is important in the digital world, and how to create excellent product descriptions, images and technical data to help sell products.

The relaxed atmosphere gave the group the opportunity to ask questions as they got hands-on with their data.

All the attendees said they would recommend Going for Gold to colleagues.



The challenges were really well presented in a positive way



Sign up for our workshops later this year

Visit us online – at www.eda.org.uk – to sign up for our London workshop on Wednesday 3 August or our Birmingham workshop on Thursday 22 September.

Leaflet explains all about ETIM

Head to the ETIM UK website to download our new leaflet that introduces ETIM and the real, tangible, data-crunching progress that's being made in the UK every day.

The adoption of a consistent, structured, tried-and-tested data standard to describe a product's performance enables the products that are supplied and installed to be checked back against the original specification at every stage of a project.

For the UK, that data standard is ETIM. Visit www.etim-uk.co.uk to download the leaflet.



Excellent course content to point you in the right direction

Great product data is vital to drive wholesaler's sales

March and April's practical round tables bring together like-minded manufacturers that use EDATA

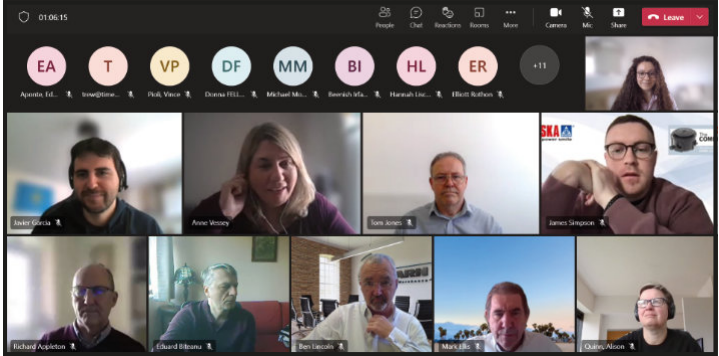


More than 50 manufacturers use EDATA, the central data pool that the EDA has launched for the benefit of the whole sector and as a not-for-profit, and it's important that we bring them together to hear about its latest ease-of-use features and functionality updates. In turn they get answers to their questions and can give feedback.

Regular practical round table

sessions are part of the support package we offer EDATA businesses. Every manufacturer has a tailored on-boarding programme, plus day-to-day support to get their data to Gold Standard.

It's common sense that poor quality product data will have a negative impact on sales, hence our focus on Gold Standard product information.



EDATA in 4 facts

- It is a central pool, or hub if you prefer, for the product information which wholesalers need to drive their business and make sales.
- It is a cloud-based system. Manufacturers log in and upload and maintain their product information including those all-important images.
- EDATA is often referred to as a 'single source of truth' of product data and helps ease the manufacturers' data maintenance workload. Uploading and maintaining product data once into EDATA, which in turn serves multiple wholesalers.
- Wholesalers pull the product data they need from EDATA and use it to drive their business systems and make sales.

Inside EDATA

EDATA currently holds three types of product data on which wholesalers depend:

- Manufacturer master data
 - Technical product data, which is organised according to the ETIM standard
 - Photos and 'digital assets'
- Other types of product information will be added to EDATA over time.

Product specialists ETIM working groups

ETIM is continually evolving with ETIM 9.0 due for release in November 2022. To ensure that the needs of the UK market are represented, a number of working groups have been formed comprising experts in their respective product areas.

To date groups covering wiring accessories, time switches and sensors, circuit protection, cable management and lighting have all met and a number of change requests have been submitted to the ETIM governing body.

To date the most activity has been around wiring accessories, where changes submitted, and now approved, will enable ETIM to reflect the differences between UK wiring accessories and those used in other European countries.



After the release of ETIM 9.0, the working groups will start publishing sets of guidance notes to help manufacturers apply ETIM classification to their products.

If you are interested in taking part in these working groups or have any queries about ETIM in the electrotechnical sector, please contact us.

Find out more...

For more on EDATA and how you could benefit, call the EDA on 020 3141 7350.

New joiner round-up

A warm welcome to the latest Affiliate members to join the Electrical Distributors' Association:

- B2BE Limited,
- Forum Lighting Solutions Ltd,
- Hispec Electrical Products Ltd,
- Kempston Controls, and
- Niglon Ltd.

For listings of all Members and Affiliates, visit www.eda.org.uk

DIGITALISATION & PRODUCT DATA NEWS IN BRIEF



For help with digitalisation, call Richard Appleton, EDA Data Services, on 020 3141 7350.

ETIM 9.0 coming soon...

The next major update to the ETIM Standard is due in November 2022, bringing with it revisions to ETIM classes, features and values, plus developments to the overall standard. Supporting documentation setting out the differences between ETIM 8.0 and 9.0 will be issued at release.

For any queries before or after the new release, call us on 020 3141 7350.

Improved data exchange format on the horizon

BMECat, the preferred exchange format for transferring product data between organisations, has its limitations, and there is a new exchange format in the pipeline. The EDA's Head of Digitalisation, Richard Appleton, and his fellow in-country ETIM leads will get together for a two-day summit over the summer to focus on the new data exchange format and the implications for ETIM, rich product data and pricing information.

Unique product identifiers

The EDA is working with GSI UK, the organisation responsible for barcode standards in the UK, to encourage this sector to adopt the GTIN (Global Trade Identification Number) as the unique product identifier. This would improve the traceability of products in a building, from design through to decommissioning.



Learn how effective merchandising can boost sales and margin

Bespoke course helps EDA members promote products and increase sales

The course has helped me to understand where we should display our merchandise and why

A bespoke course for EDA Members and Affiliates created by merchandising experts. The course will equip you with tried and tested techniques to apply the art and science of great merchandising to turn your sales to the max.

Merchandising makes it easier for your customers to find and choose the products they are looking for, and then pay and leave effortlessly. It may not be as simple as filling your counter with displays, but as businesses we can all make small improvements to the noticeability of products and communications.

Alex Sandall, internal sales, BEW Electrical Distributors Ltd, joined the first course in Redditch. He said: 'Merchandising Best Practice is aimed at a wide variety of staff from internal sales to directors. There was something that everyone



▲ Watch the video on the EDA website now

could take away. It was good value for money considering the venue, refreshments, trainer time, materials, certification and most importantly, it could help improve sales.'

Places on this course cost £300 – call 020 3141 7350 or visit www.eda.org.uk to book your space.

Visit www.eda.org.uk to book your place

LONDON Thursday, 30 June 2022 – SOLD OUT

NOTTINGHAMSHIRE Wednesday, 28 September 2022 – BOOK NOW!

MANCHESTER Tuesday, 1 November 2022 – BOOK NOW!

NEW! CAREER GUIDE FOR THE ELECTROTECHNICAL SECTOR

This guide to the electrotechnical sector is perfect for your interviewees and new starters.

Download your copy of *Power It Up: A career in the electrotechnical supply chain* from www.eda.org.uk or order printed copies at £15 including postage and packing.

Type <https://tinyurl.com/Poweritupguide> into your browser to download.

Available now!



Forums: great networking, engaging speakers, fresh ideas to improve business

Presentations from two recent Regional Business Forums are available to download from www.eda.org.uk, where you can also see a photo gallery. Join us next time



▲ Newcastle: our Regional Business Forum programme started the year in the North East. More than 100 attendees networked, learnt more about sector developments and heard from future leaders – apprentice Bobbi-Jo Tait of CEF Gateshead, and EDA Product Knowledge Module trophy winner Jack Freshwater of Premier Electrical Wholesale.



▲ Manchester: to the North West in June. Delegates discovered how to unlock their potential and have their best year ever, all the latest on the IoT and building safety, digital transformation, legislative updates, and the contractor's viewpoint.

Don't miss the next Regional Forum

Join us in Uxbridge for the next Regional Business Forum – 9.00am-3.30pm on Wednesday, 24 August 2022.

Visit www.eda.org.uk today to sign up

Don't miss this £130 deal on Modules!



All EDA Product Knowledge Modules are just £130 each until 31 December 2022, so there's no better time to boost your team's cross-selling and upselling skills.

We've also made some important changes to our payment process. From 1 May 2022, the ordering, payment and assessment of modules is being handled directly by the EDA instead of the IET (Institution of Engineering and Technology).

To reflect this change, our module order forms and the course directory have also been updated, so make sure you use the latest versions, which you can find at www.eda.org.uk – or contact our training team on 020 3141 7350.

More good reasons to train your team:

- **Special offer** Until 31 December 2022 there is a special price of £130 per module.
- **Flexible** You choose only the modules you need, and decide the order of study to suit the individual.
- **Transferable** You can swap the modules to another member of your team as long as it's within 12 months of your order and the End of Module Assessment (EMA) has not been requested.
- **Choice** 12 Modules to choose from – you'll find a synopsis at www.eda.org.uk.
- **Peace of mind** All 12 modules are City & Guilds Accredited and approved by The Continuing Professional Development (CPD) Certification Service.

Module movers and shakers have their say

'I have completed four modules and am looking to complete more. As someone with no prior industry knowledge in this role, these books have helped massively to fill those gaps.' 'Having worked for a manufacturer for the last 12 years, I found the modules very informative. They helped me understand things that in the past I wouldn't have even taken into account.' 'The EDA books have been incredibly helpful in boosting my knowledge, confidence and career progression.'

IN IRELAND TO CELEBRATE WITH THE AEW'S MODULE STARS

Dublin's Clayton Hotel was the venue for the Association of Electrical Wholesalers (AEW) awards for the top performers in the EDA Product Knowledge Modules. The EDA's Tracy Hewett presented the awards to seven winners and five runners up.



▲ The EDA's Tracy Hewett with Ken Legros, AEW

Des Cahill, TV presenter of *Morning Ireland*, hosted the ceremony.

The AEW is Ireland's equivalent to the EDA and is headed by Ken Legros. The Association has ordered more than 280 EDA Product Knowledge Modules in the past 12 months.

Winners



▲ Thomas Dunne, CEF, Dublin City



▲ Patrycja Trudzik, EWL Electric, Dublin



▲ Glenn Murphy, Eurosales, Ringsend



▲ Lukas Plominski, Eurosales, Ringsend



▲ Donal Langford, Clonmel Electrical Ltd, Clonmel



▲ Peter Murray, Kelliher's Electrical, Ballymount



▲ Ethan Kerin, CSGL Electrical, Ennis

Runners up

Paul Walsh, CEF, Dublin City
Neil Scally, Eastern Electrical, Athlone
Keith Cotter, MCK Electrical Supplies Ltd, Cork
Emmet Gaule, Kelliher's Electrical, Waterford
Lauren Myers, Monaghan Electrical Wholesale, Monaghan

Get ready for big changes to Welsh housing law

The Welsh Government recently announced major changes to the Renting Homes (Wales) Act 2016, and **Hispec Electrical Products Ltd** has been working with landlords to ensure compliance by July 2023.



Coming into force on 15 July 2022, the Renting Homes (Fitness for Human Habitation) (Wales) Regulations 2022, Section 5, says landlords should ensure that during each period of occupation:

- A mains smoke alarm is installed on every

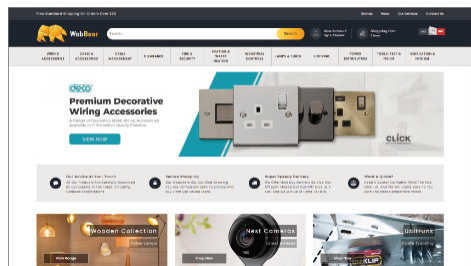
storey of the property. All alarms must be interlinked via mains and be in proper working order. We recommend our HSSA/PE/FF10.

- A carbon monoxide alarm is installed in any room that contains a gas appliance, an oil-fired combustion appliance or a solid fuel-burning combustion appliance (including gas boilers). Why not try our HSA/BC-LCD or HSA/BC/10? Landlords whose properties are deemed unfit for human habitation will give tenants the right to withhold rent during the unfit period. Of course there are bigger implications for not complying, such as the dangers and threat to life.

Mains-interconnectable alarms comply with the new regulations. They have a five-year guarantee. hispec.co.uk

Agathos ERP and ecommerce platforms

Agathos Systems Ltd specialises in software systems for electrical wholesalers, and has been making wholesalers and distributors more profitable and streamlined for nearly five decades.



The company's software is used by many of the leading and most successful electrical wholesalers across the UK. It has rewritten and engineered its software to maintain cutting edge functionality – over the trade counter or online.

Agathos' CHALICE software will work with your existing data, tailoring its software to your needs. It also has an ecommerce platform – WEBBEAR, which is capable of fully integrated B2B for your account customers, and it works with the leading payment card gateways for your B2C business.

Agathos' focus is on the electrical industry, and it works closely with ETIM, Luckins, NG15, Phocas and other complementary and essential products and services to our industry. agathos.co.uk

Helping businesses adapt to a digitalised world

Having spent the past 15 years working with electrical wholesalers, their suppliers and customers, **B2BE Limited** has become an affiliate member of the EDA. Its focus is to bring digitisation and automation into its clients' supply chains to drive efficiency and improve customer service with increased visibility and collaboration.

Sourcing and supply chain risks became much more evident during the pandemic, highlighting the detrimental impact that over reliance on

manual activities can have on both procure-to-pay and order-to-cash business processes.

B2BE's clients are reacting to the pressures caused by increasing costs and the challenges they face in recruiting, training and retaining staff by adapting their businesses to become more digitalised in their operations and increasing collaboration with their key customers and suppliers. www.b2be.com

Novel emergency lighting technology from Ansell



Emergency lighting rarely gets much attention but it plays a vital role in public buildings. **Ansell Lighting** has added two exit products to its extensive range of emergency lighting.

The Adler LED Exit Sign and Adler Slim Exit Box are versatile luminaires for marking fire exits. The first-of-its-kind registered design of the Adler LED Exit Sign has rotatable legends, so the direction of the arrow can be changed, making the product extremely versatile and adaptable. Suitable for most settings, the fitting has five mounting options – ceiling, wall, recessed, suspended or side-arm wall – and has an LED life of L70, 36,000 hours, with a 25m viewing distance in dark environments.

For surface mounting, the Adler Slim Exit box is a low-profile, compact LED luminaire for marking emergency exit routes and doors. It also has an LED life of L70, 36,000 hours and has a 35m viewing distance in dark environments.



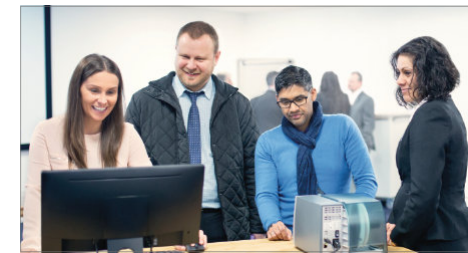
Both products are low maintenance, with Ansell's intelligent self-test emergency technology built into the luminaire, eliminating the need for manual testing. They are powered by LiFePO4 lithium batteries and have a five-year product warranty and five-year battery warranty. www.anselluk.com



HellermannTyton launches sector-specific learning hubs

HellermannTyton, the cable management specialist, has launched the first in a series of sector-specific learning hubs and is encouraging its wholesale and distribution partners to recommend the hubs to their own customers.

Beginning with the solar industry, the sector-specific hubs offer a digital platform from which engineers, installers and manufacturers can receive training, expert advice and specialist product recommendations for their industry. HellermannTyton is also working on hubs for the panel building, automotive and electrical industries.



The hubs host a multitude of free resources including access to insightful white papers, advice articles for installers, FAQ videos, interviews with

industry professionals, and e-learning and webinars to provide training and guidance on manufacturing processes and cable management solutions. Customers can also order free samples, browse products, and find their nearest distributor.

This offering of proven cable management know-how gives engineers and installers access to carefully curated product solutions that fulfil requirements for easy installation, low maintenance and maximum efficiency.

www.hellermanntyton.co.uk/competence-hubs

Look again at self-test emergency lighting

Self-test emergency lighting has been around for more than 15 years, but in the past the investment did not always appear worthwhile.

The legal requirements for testing emergency lighting can be met automatically – including recording results, logging failures and recommending repairs – rather than relying on someone to do the test manually. This avoids issues such as tests being skipped, malfunctioning fittings being missed or records not being comprehensive. This means potentially life-saving maintenance may not happen.

Self-test emergency fittings overcome these



problems and new technology is making them more affordable. All the tests are done automatically so costs are reduced and accuracy improved.

Previously, nickel cadmium batteries in emergency fittings had no warranty, so savings from self-testing could not be guaranteed. With the introduction of lithium technology – which with **NVC Lighting Ltd's** fittings and batteries carry a seven-year warranty – the savings keep adding up, year after year. Payback from self-test emergency lighting is often less than two years.

www.nvcuk.com

Environmental certificate awarded



Termination Technology Ltd has been awarded the certificate of registration, ISO 14001:2015 Environmental Management (EMS).

The company strives to offer a Quality, Environmental, Safety and Health environment, providing innovative solutions and services to meet the needs of its customers in line with the principles of sustainable development, responsible care and quality product.

Termination Technology conducts its business with respect and care for the environment and without compromising the health and safety of people, whether employees, customers or supply chain partners.

The process of achieving the award has meant the company now recycles, and is aiming for continued sustainability. They are now working towards using 100% recycled packaging which in turn will be 100% recyclable. Its staff has also played an important part in this by supporting the company's efforts to go green. The first 100% electric vehicle is on order and EV charging points will be available to those visiting its premises. www.termtech.co.uk

Win with WAGO

WAGO Limited is excited to announce its biggest competition for electricians – 'WIN WITH WAGO'.

With prizes worth £55k+ to be won – the star prize is an electric van and all expenses for three years – WAGO will draw monthly prizes, including an OLED TV and a luxury BBQ, in the run-up to the grand prize draw in November.

All boxed products in the 221 and 2773 series connectors will have a peel-and-reveal label on the packaging, so make sure your customers don't miss out and stock the qualifying products.

After purchasing a qualifying product, electricians must peel the label to reveal an entry code, scan the QR code, enter their details and the entry code into the website and they are entered into the prize draws. They can enter multiple codes, so the more they buy and register, the greater their chance of winning a prize.

The competition is open to professional electricians in the UK aged 18 and over. Winners will be validated in line with Advertising Standards Authority codes of practice. www.promoentries.com/WAGO



Niglon has Regulations changes in hand

Long-established supplier **Niglon Ltd** has introduced more than 30 new products in three months as the industry adjusts to the recent changes to the Wiring Regulations.

Niglon – which only sells direct to UK wholesalers – has ceased production of AC Type RCDs and focused on A Types since it became apparent the changes would see the latter become mandatory in almost all applications.

Also, it has developed a range of Surge Protection Device products – encouraging their use even in situations where property owners can opt out under the amended regulations – and launched a range of Arc Fault Detection Devices.

One of the latest products the company has brought to market is its Switched Line and Neutral RCBO. MCB in size, it gives installers more wiring capacity in a consumer unit, and it is a Double Pole (DP) device rather than Single Pole (SP) so it has extra safety benefits.

Unlike typical RCBO circuits, which demand time-consuming disconnection and subsequent reconnection of cables to carry out insulation tests, Niglon's new DP RCBO isolates both live and neutral currents at the click of a switch – saving time and improving protection.

The company has 4,500 products in eight core categories: circuit protection, wiring accessories, installation essentials, industrial accessories, cable management, lighting control, fixings and tools, and control and automation.

www.niglon.co.uk



DIARY DATES FOR EDA MEMBERS AND AFFILIATES

Events are subject to change, so visit www.eda.org.uk for the latest details or call the EDA on 020 3141 7350.

Thursday 7 July 2022
EDA Manufacturers' and Wholesalers' Summer Event
 An invitation-only event on the River Thames and at Trinity Buoy Wharf, London

Tuesday 26 July 2022 and Thursday 28 July 2022
Talking Shop Zoom Dialogue
 A virtual event for EDA businesses. Guest speakers, economic news and forecasts, plus the latest EDA State of the Sector Survey results
Register at www.eda.org.uk

Wednesday 24 August 2022
EDA Regional Business Forum
 At the Denham Grove Hotel, Tilehouse Lane, Denham, Uxbridge UB9 5DG
Register at www.eda.org.uk

Tuesday 4 October 2022 - Friday 7 October 2022
EDA Scottish Function
 A senior networking event at Cameron House, Loch Lomond

Tuesday 25 October 2022 and Thursday 27 October 2022
Talking Shop Zoom Dialogue
 A virtual event for EDA businesses. Guest speakers, economic news and forecasts, plus the latest EDA State of the Sector Survey results
Register at www.eda.org.uk

Wednesday 16 November 2022
Power It Up: EDA's Industry Insight Conference
 An invitation-only inaugural business conference at the Edgbaston Park Hotel and Conference Centre, 53 Edgbaston Park Road, Birmingham B15 2RS

Thursday 1 December 2022
EDA Digitalisation Forum
 At the America Square Conference Centre, London EC3N 2LB
Register at www.eda.org.uk

Thursday 9 March 2023
EDA Annual Awards Dinner
 At the InterContinental Hotel, Park Lane, London

SECTOR NEWS

Wiring Regulations herald mandatory use of AFDDs...

Arc Fault Detection Devices (AFDDs) provide extra protection against fire that other protection devices cannot provide.

A major change in IET Wiring Regulations, BS 7671: 2018 + A2:2022, is that the use of AFDDs has changed to mandatory for some socket-outlet circuits in certain types of premises, and recommended in all other types of premises for prescribed socket-outlet circuits.

BEAMA has prepared a fact sheet that explains these changes, and you can download it and print it to keep at the trade counter and share with your contractor customers.

What's new for Arc Fault Detection Devices (AFDDs) in BS 7671:2018 + A2:2022 is available at BEAMA's online resource library. This URL will take you straight to it: <https://tinyurl.com/ArcFaultDD>.
www.beama.org.uk



...and update to premature collapse guidance

Also, BEAMA has updated its *Prevention of Premature Collapse – A Guide to the Design, Installation and Inspection of Cable Management Systems (Version 2)* to reflect further research, feedback and the release of the 18th Edition of BS 7671, Amendment 2, IET Wiring Regulations.

It is written for installers, design-

ers and inspectors, so it is a good one to keep on the trade counter for reference and to share with your customers.

The guide is available at BEAMA's online resource library, and this URL will take you straight to the download page: <https://tinyurl.com/Cablesafety>.

www.beama.org.uk



Deadline set for removal of CFL-ni and TL fluorescent tubes from the market

Reduction of Hazardous Substances (RoHS) and the European Commission has announced the deadline for banning certain fluorescent lamps from being placed on the market.

They are being phased out because they contain mercury which makes them difficult to dispose of or recycle.

There are key dates in the phasing out of these products, starting with Friday 24 February 2023, and continuing through 2023 and into 2025 and 2027.

Items already in stock at your wholesalers by the phase-out date can continue to be sold until your stock runs out.

Contact your lighting manufacturers for product specific information and their alternatives.



▲ Dates for your diary: key dates in the phase-out