From hot spots, glare and flicker to optical control: as flat panels are outpaced by the new modular luminaires, find out how the latest in hi-tech lighting creates business opportunities for the wholesaler

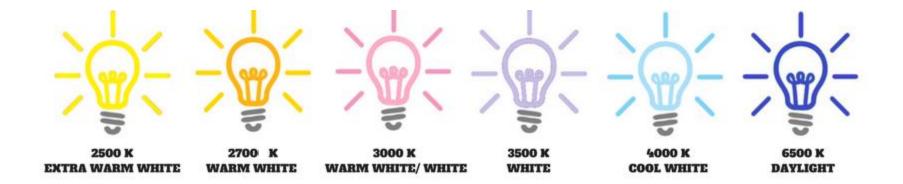
**EDA Presentation 27th June** 

Jonathan Lim



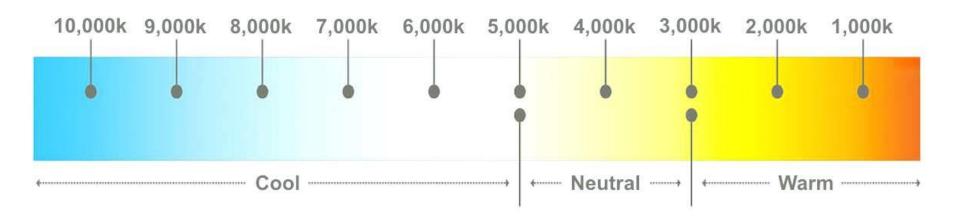
## 1) Colour Temperature

## Fluorescent / Lamps



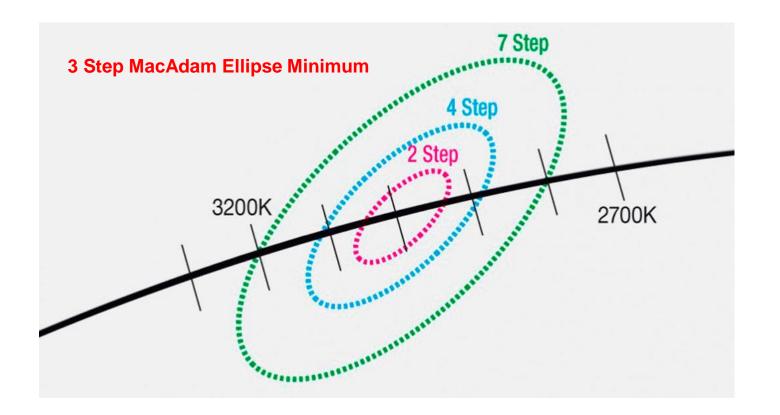
### 1) Colour Temperature

#### **LED Luminaires**

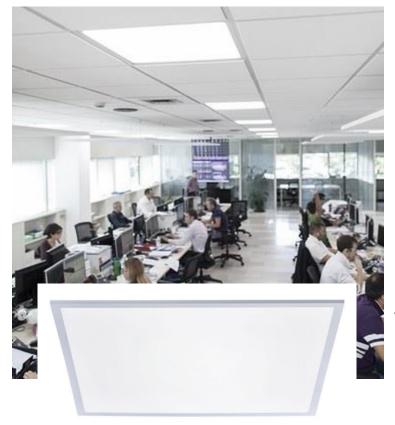


If customer asks for Cool White - make sure you confirm Kelvin

# 2) Colour Quality – LED Binning



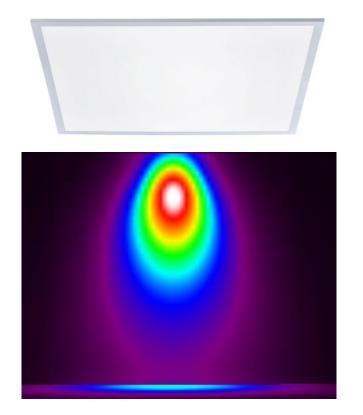
# 3) Photometrics and Light Distribution

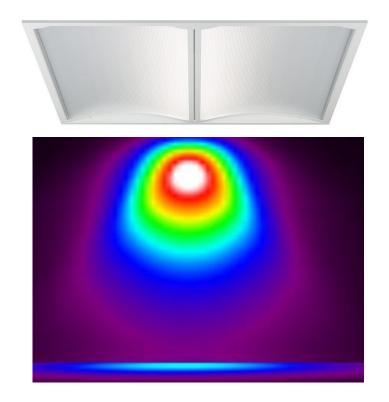




Vs.

# The following comparison shows Flat Panel v Technical optic

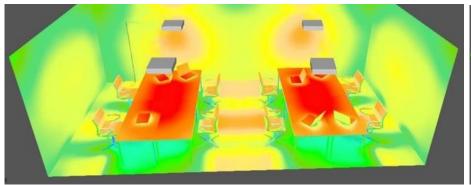


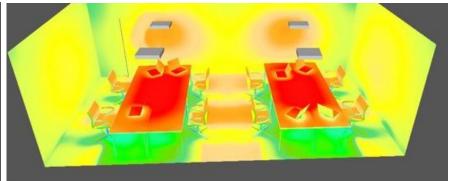


# Flat Panel v Technical optic









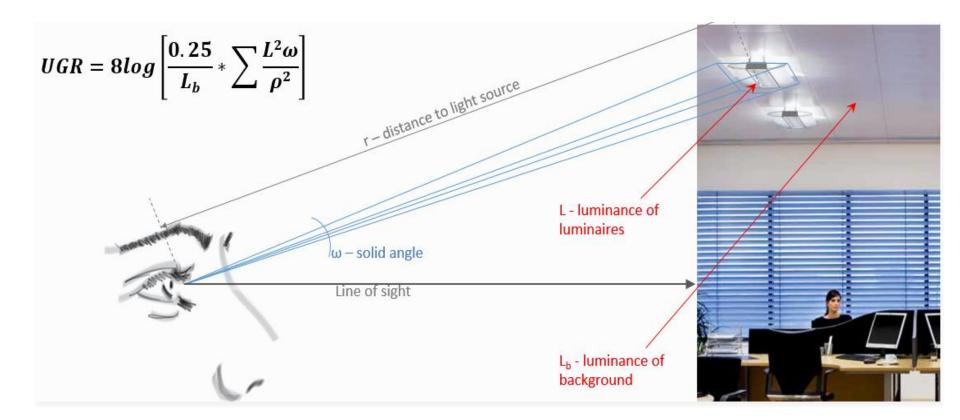
# 4) UGR – Term stands for Unified Glare Rating.





The new European standard sets UGR = 19 as the maximum permissible value for offices

### **UGR** – The Calculation



### **UGR** – Classification

# UGR limits (UGR<sub>L</sub>) that must not be exceeded:

```
≤ 16 Technical drawing
```

≤ 19 Reading, writing, training, meetings, computer-based work

≤ 22 Craft and light industries

≤ 25 Heavy industry

≤ 28 Railway platforms, foyers

The UGR limits are specified in the EN 12464 standard for activities and visual tasks (see tables on pages 29–39).

\*LG7 Lighting Guide

# 5) Flicker





# What's the problem?

Too many factors/ too much data

L80 B10 @60k hrs @ T 25°C

L80 B20 @100k hrs @ T 25°C

L70 B50 @50k hrs

L90 B30 @75k hrs @ T 35°C

L90 B50 @90k hrs

L Value = Rated Lumen Maintenance (LM-80) is the operating time that the LED light source will maintain at a percentage of its initial light output

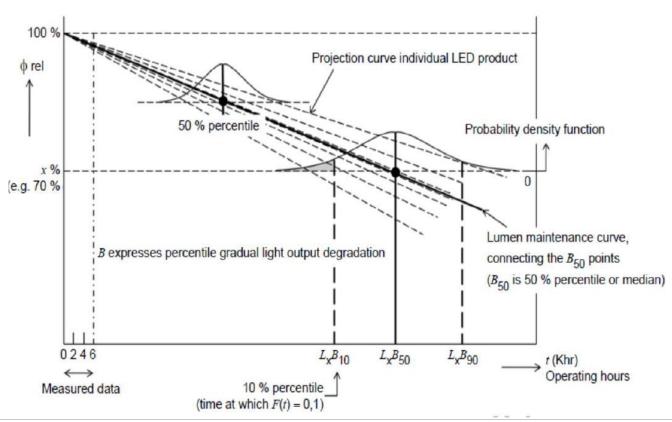
B Value = Percentage of LEDs that are below the stated luminous flux.

L80 B10 @60k hrs

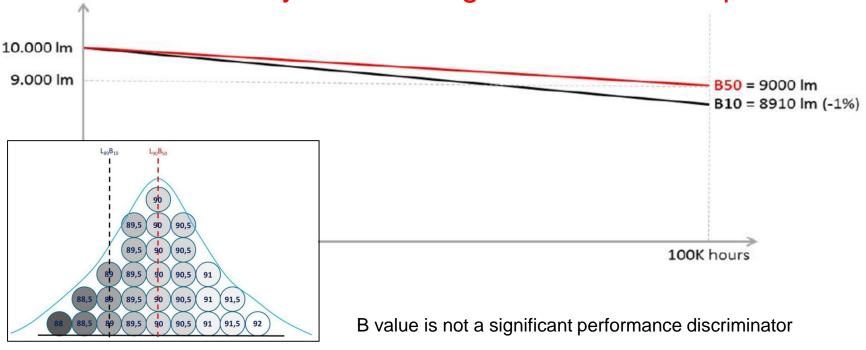
L80 @ 60k hours – LEDs produce 80% of the initial light output

B10 @ 60k hours – 10% of LED modules are below the stated light output

#### How is B value calculated?

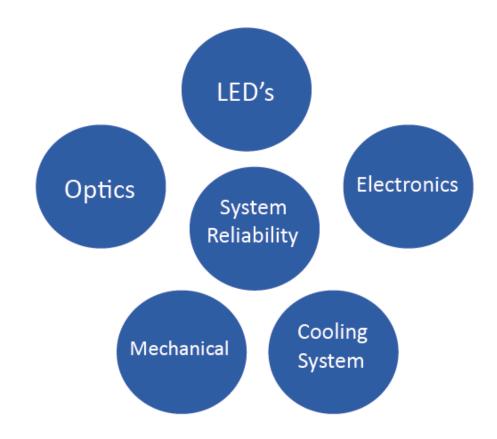


The reality of a B rating on L90 100Khrs product



### **LED Lifetime** -

The LED package may not be dominant in determining product lifetime.



# **Summary**

- 1) Colour temperature make sure you use kelvin and 4000K is standard for the office
- 2) LED Binning always look for 3 Step MacAdam Ellipse
- 3) Optics and light distribution are key for a lighting scheme
- 4) UGR<19 make sure your luminaire is compliant with a UGR<19 lighting scheme
- 5) Flicker difficult to calculate but look at driver information if questioned on flicker
- 6) LED Lifetime is not luminaire lifetime

